



mercyhealthplans.com

2009 Broker Group Bonus Plan

| SALES EFFECTIVE DATE | SALES REQUIREMENTS | BONUS PER MEMBER |
|----------------------|------------------------------|------------------|
| 7/1/09 — 9/30/09 | 2 new groups plus 50 members | \$15 |
| 10/1/09 — 12/31/09 | 2 new groups plus 50 members | \$15 |

Program Details

- Bonus program payable only for new groups (50+ members) within Arkansas.
- Minimum requirements. Agents must sell at least two new group medical plans with 50+ members to be eligible for the bonus.
- Bonus awarded only for policies written during third and fourth quarters of 2009 that are in effect for a period of 90 consecutive days or more.
- Bonus applicable for new groups of 50+ members. This bonus option does not apply for former MHP customers terminated for a period of less than 12 months.
- Maximum bonus payment in a quarter is \$20,000.
- Bonus payment issued approximately 90 days following the end of the quarter.
- Effective date of plan must begin in 2009 Calendar year.

Please contact your
MHP sales representative with
any questions.

(501) 372-0065
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